

Pointe Service Association

[Annual Meeting 2019-2020]

www.pointeservices.org



Eagle Pointe Golf Resort

Annual PSA 2019-2020 Meeting

Executive Committee Board Members

2020-2021 Nominating committee Recommendations Approved Unanimously by BOD, 4/25/2020.

- President- Betsy Larson
- Vice-President- Mike Baugh
- Secretary- Susan Slaven
- Treasurer- Gail Miller
- At-Large- Glenn Adams
- At-Large- Tony Piano
- At Large- Rick Charles (Resigned 6/25)
- At Large + Past President- Bob Schippnick

PSA Village Representatives Acknowledgment

- Bay Pointe-Judy Stout
- Bay View-Tony Piano
- Waters' Edge Courtyard-James Bottorff
- Eagle Bay I- Joan Lawrence
- Eagle Bay 2- Trent Speer
- Eagle Cove- Sherry Kay
- East Bay- Paul Browne
- Fairway Knoll- Jack Krajnak
- Greenridge- Rick Charles
- Harbour Pointe- Derek Foreman
- LaSalle Woods- John Mehrle
- Pointe Cove- Mike Cox
- Pointe Retreats- Susan Slaven
- Waters' Edge 1- John Teising
- Waters' Edge II- Susan Slaven
- Woodridge- Sandra Hulse
- At Large- Melissa Emily

President's Report- Betsy Larson

- Move to a professional management model in December 2019- Cohoat and O'Neal.
- Transitioned payroll, employees, financials and general operations to new partner.

- Revised the LLC Operating Agreement- Board is now strictly in a fund-raising capacity.
- Successful membership campaigns (golf and social), kicked off brick campaign, and good start to hole sponsorships.
- Secured appraisal of property- from 2018 to 2019 appraisal \$1M to \$1.5 M
- Obtained additional line of credit- \$200,000
- Sought and obtained PPP grant, 2 Monroe County grants, and SBA loan during pandemic.

President’s Report- Betsy Larson

2019 Completed PSA Capital Projects

Bunkers (partial)	\$12,681
Retaining Wall	\$58,230
Boat/RV Storage	\$4,912
Pool & Decking	\$28,556
HVAC Pro Shop	\$3,600
Misc. Repairs	\$7,775
Hustler Mower	\$3,650
Total	\$119,405

PSA 2020 Budget

BOD Approved by Majority Vote 1/18/2020

Income	\$651,600
Expenses:	
Admin/Insurance	\$68,277
Security	\$196,080
Landscaping	\$2,000
Utilities	\$17,961
GC&EP Capital Improve/Operating	\$300,000
Road Repair/Signs/ Reserves	\$67,282

Treasurer’s Report

Delinquent Accounts As of 7/15/2020

1-30 Days	272 Accounts	Total Aged	\$43,405
30+ Days	15 Accounts	Total Aged	\$1,180
60+ Days	0 Accounts	Total Aged	\$0,464
90+ Days	28 Accounts	Total Aged	\$31,879

- Total Outstanding \$76,464
- Of the \$31,879, 4 accounts total \$17,045, 7 total \$9,707
- All delinquent accounts have some sort of litigation against them or are on a payment plan.
- Autopay must be adjusted to new Asses. Total of \$155.25

Projects: 2020

- New dining room furniture- Complete
- 24-hour fitness center access- Complete
- Lift station Pumps- Complete
- Back Nine Irrigation- Complete
- General Golf Course Beautification
 - Bunkers- Complete
 - Removal of Dead Trees- Partially Complete
 - General Golf Course Clean Up- Complete
- Removal of Dog Shack- Completed by Volunteers
- New Phone System- Complete
- New Snack Bar for Golfers- Completed by Volunteers
- New Pump for #10 Waterfall- Complete
- Open Clubhouse Swimming Pool- Complete
 - Open with the caveat that a 6' fence be erected (on order)
- Pump for #18 Water Feature- In Progress

Capital Campaign: 2020 Lead Gifts

Seeking 4-6 gifts of \$25,000

Naming Rights for Fitness Club, Birdies, Upper Talons, Deck and Fountain.

Selling limited number of all-inclusive life memberships for \$20,000 (couple)

Capital Brick Campaign: 2020

Leave your legacy today!

Purchase now for September Installation

- \$1500 (for businesses)
- \$1000
- \$500
- \$250

Thank you Volunteers! Together we can make our Golf Club at Eagle Pointe a great success!! Thank you

Stay Connected!

- Website: www.eaglepointe.com
 - Calendar of Events
 - Join our email list!
- Community Boards
- Social Media
 - Facebook: The Golf Club at Eagle Pointe
 - Instagram: eaglepointegolf

Future Projects Wishlist

- New pool deck overlooking the swimming pool.
- Enhance the grounds south of the terrace/patio/pavilion
- Equipment for the golf course- one or two pieces
- Enhance the storage area for more space & more units.

Balance of 2020- Sahm's <https://bit.ly/4408ThistleDrive>

Opening Day for August 18th

- Promotions and marketing of golf outings, receptions and special events at the club.
- Continue to improve the playability of the golf course
- Prepare plans for winter golf-course projects.
- Platinum membership campaign to start in October/November for 2021
- Covid-TBD

Minutes by Secretary Susan Slaven